

Great Lakes Division-IAFC

Minutes

Board of Directors Meeting, Denver, Colorado, August 1, 2012

In Conjunction with Fire Rescue International (FRI)

1. Call to Order by President Peterson at 9:01 AM August 1, 2012, present were Baus, Sink in place of Schabbel, Esbensen, Schuldt, Skeldon, Zikmund, Kluck, D. Peterson at 10:30 AM and Holland. Guest Larry Gorud.
2. President Peterson announced that Indiana Representative Timm Schabbel was stepping down from the Great Lakes Division (GLD) Board of Directors and that he was being replaced by Chief Danny Sink. Chief Sink is Fire Chief at Goshen, IN Fire Department.
3. Approval of Minutes from previous meeting: Motion Skeldon to accept and file, Second by Schuldt, passed unanimously.
4. Secretary-Treasurer Report, Holland, 1) Checking account balance as of 7/24/2012 \$25,144.41. As of 05/31/12 investment holdings were valued at \$53,606.47 and as of 06/30/2012 holdings were valued at \$45,046.43. June investment value report reflects a \$10,000.00 withdrawal from the account to prepare for anticipated expenses related to FRI Denver, CO 2012. Investment activity remains with KeyStone Financial Group, Inc. 2) The following financial documents were presented; FOLIO Account Summary ending June 30, 2012, a Balance Sheet reflecting total liabilities and equity of \$39,950.57, and a Profit and Loss statement reflecting a net income of \$22,159.61 as of 7/24/2012. Motion to approve financial report by D. Peterson second by Skeldon, approved unanimously. 3) Discussion to tie Folio Account Summary to Balance Sheet. Esbensen requested that Holland proceed with interconnection of data between Quickbooks software program and Foliofn reports. 4) Schuldt requested that consideration be given to discontinuing share back program with states until such time as GLD financial position improves. President Peterson is following up with IAFC staff and others to determine how program was established and authority for funds dispersal. Zikmund requested this item be placed on agenda for next teleconference BOD meeting. 5) Discussion concerning site location for Chicago FRI 2013. The Sheraton was determined to be the headquarters hotel for the GLD 2013. This is also the headquarters hotel for the IAFC. 6) Esbensen requested that a cash flow projection be created for the coming year to allow for decision on expenditures by BOD. 7) Holland requested that the financial agreement between the GLD and Secretary-Treasurer to share newly developed funding be extended through December 2012 be authorized. Motion Baus, Second Schuldt, passed unanimously. 7) It was announced at the annual Division Secretaries Meeting that all division lunches in 2013 will be held at McCormick Place Convention Center.
- 5) Zikmund, International Director, 1) IAFC annual budget \$7.3 million with net in 2011 of \$130,000. Assets down \$1.2 million. Total IAFC paid membership down from 9,005 to 8,920; however, new membership is showing an upward trend. Vendor attendance at FRI down from 527 to 462. 2) Emphasis being placed on public safety roadway incidents. 3) ESCI having banner

year and will be adding a Washington, DC office. ESCI is seeking employees to conduct evaluations. ESCI revenues continue to increase and now recognize a profit of 10.8% with an average consulting contract of \$37,000. 4) The Wildland incident rate is projected as grim for the next 20 years. 5) Decision has been made not to have FRI in Philadelphia. 6) The IAFC Site Committee is seeking site for 2015-2022. A convention site selection Request for Proposal (RFP) has been sent out to potential FRI site cities with the recognition that the long utilized national meeting model is no longer effective, [it was announced in annual Secretaries Meeting that the cities of Portland, Phoenix, San Antonio, Salt Lake City, Washington, DC, and Charlotte were being visited by the Selection Committee]. 7) The IAFC developed program that assures vendors 90 minutes with 10 major city fire chiefs to discuss product innovation(s) and development is moving forward and is being considered a success. 8) The Image Taskforce is concentrating on career departments due to legacy costs. 9) IMAS is conducting a tabletop exercise and will be held in Minnesota. 10) Insurance Services Office (ISO) is creating a new property protection class and a revised rating program with emphasis on a new points system. Extra credit can be achieved with adoption of a driver training program. 11) OnStar is creating a change in technology that recognizes an amalgorhythm recognizing the potential for severe/critical injury as a part of the vehicle crash reporting system. 12) Kidde Corporation has created a partner tool kit for smoke detector placement with new smart technology that recognizes sleeping hours and verbally announces a battery low status. 13) The Affordable Care Act is migrating toward a community paramedic program that is expense reimbursable. This would directly affect fire based EMS programs. 14) The question was raised about IAFC BOD not sharing information with the membership base, discussion, and Zikmund will discuss with President Clemmenson.

- 6) Second Vice President Hank Clemmenson, 10:50 AM, in attendance and reiterated much that had been reported by Zikmund. 1) IAFC is mapping out a new membership plan that, perhaps, will be tiered. A tiered plan is believed to be beneficial in increasing IAFC membership. 2) ICMA and IAFF have created a joint position paper on the reduction of firefighting staffing. 3) Clemmenson thanked the GLD for the continuing support and recognized the future of the IAFC lies in partnering with other organizations and the new membership program.

Discussion ensued regarding the ICMA continuing to attack the nation's fire service.

Schuldt requested that the GLD develop a position statement letter and that same be forwarded to the IAFC requesting further communication with the ICMA regarding a reduction in rhetoric.

- 7) Break 11:30 AM, Reconvene 12:32 PM.
- 8) J. Peterson, President's Report, 1) Arrears reports being sent out by IAFC require follow-up by State Representatives with telephone calls and personal contact to obtain membership renewal. 2) ETrumpet has been published with significant feed-back from members regarding the positive approach in layout and message. The ETrumpet will be published two to three times a year. 3) The new EBlast will be sent out by the IAFC on an as needed basis to bring significant current information to the attention of GLD members. Information in the EBlast will be created by the GLD. 4) A VIP Pass card has been created to be distributed to all new members of the GLD and as members renew membership. It is anticipated that agreements with the individual states would allow the use of the VIP Pass as a benefit to members by cost reduction of attendance fees or

registration cost. Discussion ensued regarding the use of a bar-code for better management control through distribution. 5) Chief Stephen Dean, Fire Chief Mobile, AL, has requested time at the Annual Meeting to request support for his bid as Second Vice President of IAFC in 2013, no action taken. (6) Chief David Peterson is the GLD Representative on the IAFC Company Officer Leadership Committee.

- 9) Baus, Vice President Report, discussion concerning the lack of maneuverability around the GPO website.
- 10) Indiana State Director's Report, Sink, 1) Qualifications are being revised for the position of Fire Chief presently the standard is a minimum of five years in the fire service. 2) State fire chiefs are meeting with the announced candidates for Governor to express areas of concern and evaluate the candidate's qualifications. 3) State of Indiana is aggressively pursuing changes/additional legislation affecting the fire service.
- 11) Illinois State Director's Report, Schuldt, 1) Twelve door prizes were donated to the GLD to be given away at the annual GLD luncheon at FRI Denver. Vendors have been eager to participate. In Wheeling, IL were utilized to meet with Illinois State Legislators to present IAFC speaking points. 2) Home Day Activities on June 14, 2012
- 12) Minnesota State Director's Report, Esbenson, 1) Approximately one-third of sitting legislators have terms that are ending in November 2012. Impact of any changes in legislators is undetermined. 2) Firefighter's Memorial will be dedicated on the grounds of the state capital on September 30, 2012 at 2:00 PM. Everyone is encouraged to attend. 3)
- 13) Ohio Director's Report, Skeldon, 1) The new President of the Ohio Fire Chiefs Association is Chief Bruce Morowitz. 2) Attendance at the most recent Ohio Fire Chiefs annual conference was down, indicative of the national economy. 3) A UASI meeting is slated for May in Columbus, OH, further information to be released as available.
- 14) Michigan Director's Report, D. Peterson, 1) Firefighter safety legislation is being considered by the Michigan State Legislature. 2) Fire Chief accreditation is being discussed and considered to improve the professional image of the position of Fire Chief. 3) Michigan Fire Chiefs annual Summer Conference in August at Boyne, MI. 4) MABAS Michigan has been fully implemented and is operational.
- 15) Wisconsin Director's Report, Kluck, 1) Consideration is being given to reducing the number of statewide hazmat teams. 2) *Listening Sessions* are being established to review firefighter complaints regarding issues surrounding fire training programs, requirements for Firefighter Minimum Standards, and personnel recruitment/retention.
- 16) Old Business, 1) J. Peterson, discussion concerning the Executive Director for the GLD and a Request for Proposal (RFP) is being drafted to obtain bids for consideration in filling the position. A draft will be forwarded to all board members by August 31, 2012 for consideration and revision. President Peterson will be speaking with members of the IAFC for further direction. 2) Zikmund left meeting 1:50 PM. 3) The recent VCOS grant application has been denied. VCOS staff have contacted the GLD and requested support for a subsequent grant application.
- 17) New Business, 1) Discussion concerning large financial donations and the split with the GLD that would be appropriate. Esbensen to chair with Sink to research and make recommendation to BOD regarding Secretary-Treasurer compensation and/or Executive Director. 2) *A Welcome*

Package was discussed for new members joining the GLD. Contents of the package were discussed. 3) General discussion to continue attendance at CFSI in Washington, DC. 4) Blast email to be distributed addressing t the GPO system and availability along with a vendor listing. 5) Esbenson recommended a dues increase of \$5.00, bringing total amount for each membership back to GLD to \$25.00. General discussion no formal action by BOD as would require membership approval. 6) Zikmund recommended that further discussion of suspending GPO/Bookstore share back with states be put on next GLD BOD meeting agenda. (6) Discussion was held concerning requests by nonprofit organizations requesting to place a link on GLD website for purposes of fund raising. The position of the BOD is not to allow other organizations non fire related to use the GLD website for linking purposes or fund raising. All members in agreement.

18) Meeting was adjourned by J. Peterson at 2:27 PM 8/1/2012.